Press Release

September 24, 2024



CONTACT:

Dennis Host - Senior Vice President/Marketing and Communications dennis.host@cobornsinc.com or 320.252.4222, Ext. 6167

Marketplace Foods Announce New Online Shopping Experience

New Marketplace website and mobile app, powered by Instacart, offer a modernized site and e-comm experience with convenient pickup and delivery options, updated content and integration of MORE Rewards.

ST. CLOUD, MN – Coborn's, Inc., the parent company of Marketplace Foods grocery stores, is pleased to announce the launch of a new mobile app, and a new and improved website, now available at shopmarketplacefoods.com. Both the app and the website are powered by Instacart. The new platforms deliver an updated and modernized e-commerce experience to meet and exceed guests' online shopping expectations at a time when online grocery shopping continues to grow in popularity. The new platforms feature advanced search capabilities and improved functionality to make grocery shopping online easier and more convenient.

"Our guests spoke, and we listened. We're thrilled to unveil this new and exciting online shopping experience that simplifies online grocery shopping with more convenient pick-up and at-home delivery options. It really is groceries your way," said Emily Coborn Wright, senior vice president of growth initiatives at Coborn's, Inc. "The enhanced digital platforms are tailored to provide our guests with seamless navigation, integration of our popular MORE Rewards program, personalized features and a truly modern approach to grocery shopping online."

The new website and mobile app will make online shopping even easier with:

- Freshness guaranteed: Just like shopping in-store, the freshness of products for online shoppers is guaranteed.
- Improved search functionality: Finding favorite products is easier with the best-in-class search functionality.
- Add to cart from weekly ad: Browse the weekly ad and instantly add featured items to the cart.
- Shop by nutrition attributes: New filter options to shop according to dietary preferences.
- Shoppable recipes: Shop a vast recipe collection and add all the ingredients to your cart with a single click.
- **Shop with EBT:** Ability to pay with EBT/SNAP benefits.
- Ease of substitution: Proactively indicate substitution preferences for items that are running low on inventory.
- MORE Rewards integration: Earn and redeem loyalty rewards on every online order.
- Online prices are the same as in-store with MORE Rewards membership.
- Free order pick-up on orders over \$35.
- Free delivery with Instacart+ membership (on orders over \$35).

The new experience fully integrates MORE Rewards, allowing guests to easily shop the weekly circular, clip digital coupons and check reward balances in the Marketplace app or at shopmarketplacefoods.com. Guests can also explore additional content including local vendor spotlights, recipes, shop by dietary preference and more.

"As the only end-to-end omnichannel technology provider focused on grocery, Instacart empowers independent retailers like Coborn's, Inc. with cutting-edge solutions," said Alice Luong, director, e-commerce and retail media at Instacart. "By working with grocers like Coborn's, we're enabling grocers to create branded experiences from discovery to fulfillment that reflect their unique catalog and offer customers convenient online shopping. We're proud to support Coborn's in continuing to meet and exceed evolving customer needs."

The new Marketplace website can be accessed at shopmarketplacefoods.com and the app can be downloaded from the App Store or Google Play.

###

About Coborn's, Inc.

St. Cloud, Minn.-based Coborn's, Inc. is a 103-year-old employee-owned grocery retailer with nearly 10,000 employees and 77 grocery stores across Minnesota, North Dakota, South Dakota, Wisconsin, Michigan and Illinois under the Coborn's, Cash Wise Foods, Marketplace Foods, Hornbacher's, and Sullivan's Foods banners. Coborn's, Inc. also operates fuel, liquor, coffee, hardware and pharmacy locations. To support its over 135 various retail business units, Coborn's, Inc. operates its own central bakery, dry cleaning facility and grocery distribution center. In 2021, Coborn's, Inc. was named the Shelby Report's Midwest Retailer of the Year. In 2023, the company was recognized by Progressive Grocer Magazine as one of the Top 10 Regional Grocers in the U.S. Learn more about us at Coborn's Inc.com.